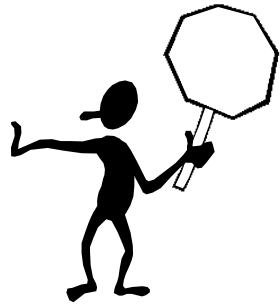


STOP!

Before you order any products or services for your dealership ...



Look over the list of companies below and those companies listed in the "Showroom" as ADAI Allied members.

THESE COMPANIES KEEP YOUR BUSINESS STRONGER BY PROVIDING YOUR ASSOCIATION NON-DUES

INCOME ...

Think about it!

FEDERATED INSURANCE
CAR DEALERS ASSISTANCE (Staples)
AMERICAN FIDELITY
KPA (Environmental Compliance)
SPEEDWAY/SUPERAMERICA
FIFTH THIRD BANK
FOCUSPOINT

This brochure lists just some of what your ADAI offers. Please call for more information.



 **American Fidelity Assurance Company**
A member of the American Fidelity Group.

FEDERATED INSURANCE



focuspoint
9500 Technology Drive
Manassas, VA 20110
703-550-9300
888-ONHOLD8
www.focuspoint.com

INDIANA AUTO DEALERS ASSOCIATION **SERVICES** INC.



Walt Garner Assoc., Inc. - Insurance

Automobile Dealers Association
of Indiana

150 W. Market Street
Suite #812
Indianapolis, IN 46204
Phone: 317-635-1441 / 800-872-0363
Fax: 317-685-1028
Email: maryellen@adai-inc.org

Automobile
Dealers Association
of Indiana

**Benefits
&
Product/Service
Information**



"Let ADAI open the door
to a profitable
relationship."

Indiana Auto Dealers Association
Services Corporation (IADAS)

BENEFITS OF ADAI MEMBERSHIP

◆LEGISLATIVE REPRESENTATION

ADAI represents dealers on state and national levels. Full-time representation during Legislative Session....Maintains personal contact with legislators to protect your interests by keeping franchise laws strong..

◆LEGAL COUNSEL

Available to counsel on legal matters affecting the automotive business....Help draft desirable legislation.. analyze controversial issues.

◆GROUP INSURANCE

FEDERATED INSURANCE: Your group insurance plan provides Group Health insurance, Financial protection, Safety promotion and 401k Retirement plans to you and your employees at a moderate cost.

◆"THE SHOWROOM"

A bi-monthly newsletter published by the ADAI and sent free of charge to all Indiana member dealers and allied members. A classified section is available... at no charge... to sell new or used equipment or property.

◆GROUP DISABILITY

Your Association recommends a group disability insurance plan underwritten by **AMERICAN FIDELITY ASSURANCE COMPANY**. In addition to underwriting over 300 state-wide association group disability insurance programs, they offer a Section 125 Flexible Benefit plan and there are no administrative charges for ADAI members.

◆CHARGE CARD PROGRAM

Association members can save substantially on their monthly credit card processing costs with **FIFTH THIRD BANK**.

◆DISCOUNT FUEL PROGRAM

Contact **SPEEDWAY SUPERAMERICA** to sign-up for dealership SuperFleet fuel card discounts.

◆VERNON GENERAL INSURANCE

ADAI's wholly-owned special charter insurance company's competitive prices can save you money with its insurance products and programs. Only ADAI members are eligible to take advantage of VGI's credit life, GAP and workmen's compensation programs.

◆CANCER INSURANCE

The recommended carrier is **WALT GARNER ASSOCIATES, INC.** Specializing in cancer insurance.

◆MESSAGE ON-HOLD

Association members can have **FOCUS POINT, "On Hold Solutions"** personalize their on-hold message to fit any business need.

◆DISCOUNTED SURETY BONDS

ADAI's newest benefit is from **VERNON GENERAL INSURANCE/UNITED SURETY AGENTS, INC.** who offer ADAI members a 20% discount on the cost of the \$25,000 surety bond all licensed dealers are required to post upon renewal of their Indiana dealers license effective with July 2009 renewals. This amounts to a \$50 savings plus reduced multi-year premium rates for ADAI members.



Automobile Dealers Association of Indiana

150 W. Market Street
Suite #812
Indianapolis, IN 46204

Phone: 317-635-1441 / 800-872-0363
Fax: 317-685-1028
Email: maryellen@adai-inc.org