



BENEFITS OF ADAI MEMBERSHIP

◆ LEGISLATIVE REPRESENTATION

ADAI represents dealers on state and national levels. Full-time representation during Legislative Session....Maintains personal contact with legislators to protect your interests by keeping franchise laws strong.

◆ LEGAL COUNSEL

Available to counsel on legal matters affecting the automotive business....Help draft desirable legislation.. analyze controversial issues. **STEWART & IRWIN, P.C.** is ADAI's retained counsel and offers 1 hour of free consultation per year to association members.

◆ GROUP INSURANCE

FEDERATED INSURANCE: Your group insurance plan provides Group Health insurance, Financial protection, Safety promotion and 401k Retirement plans to you and your employees at a moderate cost. Federated is also ADAI's recommended provider for Workers Compensation insurance.

◆ "THE SHOWROOM"

A bi-monthly newsletter published by the ADAI and sent free of charge to all Indiana member dealers and allied members. A classified section is available... at no charge... to sell new or used equipment or property.

◆ GROUP DISABILITY

Your Association recommends a group disability insurance plan underwritten by **AMERICAN FIDELITY ASSURANCE COMPANY**. In addition to underwriting over 300 state-wide association group disability insurance programs, they offer a Section 125 Flexible Benefit plan and there are no administrative charges for ADAI members.

◆ CHARGE CARD PROGRAM

Association members can save substantially on their monthly credit card processing costs with **FIFTH THIRD BANK**.

◆ DISCOUNT FUEL PROGRAM

Contact **SPEEDWAY SUPERAMERICA** to sign-up for dealership SuperFleet fuel card discounts.

◆ VERNON GENERAL INSURANCE

VERNON GENERAL INSURANCE's special charter and competitive prices can save you money with its insurance products and programs. Only ADAI members are eligible to take advantage of VGI's credit life and GAP programs.

◆ DISCOUNTED SURETY BONDS

UNITED SURETY AGENTS, INC. offers ADAI members a substantial discount on the cost of the \$25,000 surety bond all licensed dealers are required to post. They offer simplified short form applications, discount pricing on single and multi-year premium rates as well as post-dated bond effective dates to coincide with license renewal dates for ADAI members.

◆ CANCER INSURANCE

The recommended carrier is **WALT GARNER ASSOCIATES, INC.** specializing in cancer insurance.

◆ MESSAGE ON-HOLD

Association members can have **FOCUS POINT, "On Hold Solutions"** personalize their on-hold message to fit any business need.

